

Société Nationale Industrielle et Minière

Year ended December 31, 2011

Statutory auditors and independent auditors' report on the consolidated financial statements

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Société Nationale Industrielle et Minière

Year ended December 31, 2011

Statutory auditors and independent auditors' report on the consolidated financial statements

To the Chairman,

We have audited the accompanying consolidated financial statements of Société Nationale Industrielle et Minière (S.N.I.M.), which comprise the consolidated statement of the financial position as at December 31, 2011, and the income statement, statement of changes in equity and cash flow statement for the year the ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements give a true and fair view of the financial position of Société Nationale Industrielle et Minière as at December 31, 2011, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Nouakchott and Paris-La Défense, May 2, 2012

The statutory auditors and the independent auditors

CONEX



Sidi Mohamed Elemine

ERNST & YOUNG et Associés



Philippe Mongin



Pierre Abily

SOCIETE NATIONALE INDUSTRIELLE ET MINIERE

CONSOLIDATED FINANCIAL STATEMENTS

AS OF DECEMBER 31, 2011

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STATEMENT OF FINANCIAL POSITION

ASSETS

In million Ouguiyas	Note	Dec.31,2011	Dec.31,2010
Non current Assets		367,409	279,344
Property, plant and equipment	5.1	348,977	259,040
Exploration Assets	5.1	744	1,200
Intangibles assets	5.2	2,952	2,863
Other financial fixed assets	5.3	1,550	1,513
Investments in associates	5.3	13,099	14,649
Deferred taxes		87	79
Current assets		437,623	273,954
Inventories	5.4	56,616	50,234
Trade receivables	5.5	54,037	56,793
Other receivables	5.6	12,828	19,798
Derivatives	5.7	863	2,909
Cash and cash equivalents	5.8	313,280	144,220
TOTAL ASSETS		805,032	553,298

EQUITY AND LIABILITIES

In million Ouguiyas	Note	Dec.31,2011	Dec.31,2010
Capital and reserve		577,306	397,737
Issued capital	5.9	12,180	12,180
Share Premium		6,464	6,464
Underlying net earnings on forward contracts	5.7	(4,790)	969
Accumulated profits		563,452.3	378,124
Legal reserve		1,218	1,218
Retained profit brought forward		274,037	169,740
Profit for the year		240,703	159,672
Revaluation reserve		47,494	47,494
Minority shareholding interests		5,015	3,662
Non current liabilities		142,902	98,279
Interest-bearing loans and borrowings	5.10	124,049	83,767
Retirement benefits obligation	5.11	16,289	13,983
Other provisions	5.12	2,564	529
Current liabilities		79,809	53,620
Trade payables	5.13	41,868	26,972
State and other public taxes	5.14	13,425	13,150
Other taxes	5.15	2,170	1,290
Other payables	5.16	12,688	9,668
Bank overdraft	5.8	2,615	569
Derivatives		7,044	1,970
TOTAL LIABILITIES		805,032	553,298

INCOME STATEMENT

In million Ouguiyas	Note	Dec.31,2011	Dec.31,2010
Sales	6.1	421,755	319,444
Revenue from ancillary business activities	6.2	3,512	2,915
Other operating income	6.3	553	901
Operating income		425,820	323,260
Changes in inventory of finished goods and work-in-progress		6,867	4,255
In-house production		6,038	4,306
Reversal of depreciation and provisions			
Raw materials and consumables used	6.4	(83,477)	(65,833)
Personnel expenses	6.5	(27,795)	(27,630)
Depreciation, amortization and provision expenses	6.6	(26,739)	(20,656)
Taxes and duties	6.7	(436)	(544)
Other operating expenses	6.8	(28,466)	(22,570)
Profit from operation		271,813	194,588
Financial income	6.9	29,401	16 462
Financial expenses	6.10	(22,596)	(22,990)
Share of profits (losses) of equity-accounted affiliates		(384)	(13)
Profit before tax		278,235	188,047
Income Tax		(37,260)	(28,172)
Net profit		240,975	159,875
Earnings per share (1,218,000 shares) in Ouguiyas		272	203

STATEMENT OF COMPREHENSIVE INCOME

In million Ouguiyas	Dec.31,2011	Dec.31,2010
Net profit	240,975	159,875
Impact of financial instruments	(5,759)	1,057
Comprehensive income	235,216	160,932

CASH FLOW STATEMENT

In million Ouguiyas	Note	Dec.31,2011	Dec.31,2010
<i>OPERATING ACTIVITIES</i>			
Income before tax		278,235	188,047
Amortization, depreciation and provision	7.1	24,283	25,076
Reversal of amortization, depreciation and provisions	7.5	(6,039)	(4,339)
Gains/losses on sale of assets		(1)	(1)
Foreign exchange gains/losses	7.6	3,428	2,592
Investment income		(1,477)	(1,299)
Interest expenses		1,756	2 218
Investments in associates		384	13
Working capital needs	7.2	10,190	(40,157)
Cash generated by operating activities		310,759	172, 150
Interest paid		(1,707)	(2,199)
Income tax paid		(29,175)	(20,901)
Net cash flow from operating activities		279,877	149,050
<i>INVESTING ACTIVITIES</i>			
Acquisitions of fixed assets	7.3	(97,009)	(70,035)
Acquisition of the subsidiary GMM	7.4	(451)	
Proceeds from sale of equipment		1	35
Interests received		1, 477	1,299
Dividends received		0	0
Net cash flow from financing activities		(95,982)	(68,701)
<i>FINANCING ACTIVITIES</i>			
Proceed from long-term borrowings		46 374	30,538
Payments on long-term borrowings		(8,593)	(8,070)
Dividends paid		(55,578)	(8,236)
Capital increase		915	2,340
Net cash flow from financing activities		(16,881)	16,572
Net cash flow		167,014	96,921
Cash and cash equivalents at the beginning of the period		143,651	46,730
Cash and cash equivalents at the end of the period	7.7	310,665	143,651

STATEMENT OF CHANGES IN SHAREHOLDERS EQUITY

In million Ouguiyas	Share capital	Share premiums	Accumulated profit	Underlying net earnings on forward contracts	Total	Minority interests
Shareholders' equity as of January 01, 2010	12,180	6,477	219,965	(87)	238,535	1,203
Revaluation of fixed assets				1,057	1,057	
Net profit of the period			159,672		159,672	2,458
Dividends			(8,171)		(8,171)	
Other			6,643		6,643	
Shareholders' equity as of December 31, 2010	12,180	6,477	378,109	970	397,736	3,661
Revaluation of fixed assets				(5,760)	(5,760)	
Net profit of the period			240,703		240,703	1,354
Dividends			(55,555)		(55,555)	
Other		(13)	194		181	
Shareholders' equity as of December 31, 2011	12,180	6,464	563,452	(4,790)	577,306	5,015

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
AS OF DECEMBER 31, 2011**

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements of SNIM for the year ended December 31, 2011 were authorized for issuance in accordance with a resolution of the Board of Directors on April 26, 2012.

1 KEY EVENT

The key events for the 2011 fiscal year mainly relate to the orientation of the commercial offer on the SNIM three main products (GMAB, TZF and TZFC).

- An increase in orders in 2010, notably in the traditional market (Europe) continued in 2011. This situation resulted in a significant increase in prices compared to 2010.
- The activation of the concrete sleepers plant
- The satisfying progress of the Development and Modernization Project (DMP)
- Adoption of a new Strategic Development Plan (SDP)
- Recovery of control on GMM by the SNIM following the withdrawal of Tino Horizonte Sahel, consortium of Spanish companies working in the processing and marketing of stones.
- Accreditation of SNIM Environmental Management Systems (ISO14001-2004).
- Appointment as the new General Director & Administrator of M. Mohamed Abdellahi Ould Oudaâ in place of M. Taleb Ould Abdival.

2 COMPANY PURPOSE AND BUSINESS ACTIVITIES

The Société Nationale Industrielle et Minière (SNIM) is a company registered in the Islamic Republic of Mauritania to carry out the exploration, production, marketing and sale of iron ore.

The company headquarters are based in Nouadhibou, PO. 42.

The company extracts iron ore from the mines of M'haoudat, Guelbs and Kédia, while carrying on its own, mineral exploration activities.

3 SIGNIFICANT ACCOUNTING POLICIES

3.1 Principles for the preparation of the Financial Statements

Applicable standards

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS).

The publication of the financial statements in IFRS is justified by:

- ✓ The wish for harmonization expressed by investors and sponsors, who are the main users of our financial statements;
- ✓ The use of these standards by SNIM's partners;
- ✓ Our concern to give comparable financial information

The single IFRS standards, interpretations or application guideline that came into force in 2011 have had an impact on the presentation of the accounts as of 31 December 2011 is the IAS 24R standard on the Related Party Disclosures.

The IFRS standards, interpretations and application guidelines that came into force in 2011 and that did not have any impact on the presentation of the accounts as of 31 December 2011 are as follows:

- IAS 32 – Amendment – Classification of Right Issues
- IFRIC 14 – Amendment – Prepayments of a Minimum Funding Requirement
- IFRIC 19 – Extinguishing Financial Liabilities with Equity Instruments
- 2010 Improvements to IFRSs

The IFRS standards, interpretations and application guidelines which have been published but are not yet obligatory are as follows:

- IAS 1 – Amendment – Presentation of items of Other Comprehensive Income
- IAS 12 – Amendment - Deferred Tax: Recovery of Underlying Assets
- IAS 19 Revised – Employee Benefits
- IAS 28 Revised – Investments in associates and Joint-Ventures
- IFRS 7 – Amendment – Disclosures : Transfer of Financial Assets
- IFRS 9 – Financial Instruments (issued in 2009 and 2010)
- IFRS 10 – Consolidated Financial Statement
- IFRS 11 – Joint Arrangements
- IFRS 12 – Disclosures of Interests in Other Entities
- IFRS 13 – Fair value measurement
- IFRIC 20 – Stripping Costs in the Production Phase

SNIM is now analyzing the potential impact of these standards and interpretations on its financial statements.

General principles

The principles used are based on the historical cost method and the accrual basis accounting method, except for (1) derivative financial instruments and (2) categories of revalued fixed assets that have been measured at fair value. The carrying values of assets and liabilities that are hedged at fair value are adjusted to record changes in the fair value attributable to the risks that are being hedged.

The financial statements are presented and valued in Ouguiya (MRO). All of the tables and the notes to the financial statements are presented in million Ouguiyas.

The income statement is presented by category.

Asset and Liability accounts are presented according to the distinction between current and non-current assets and liabilities.

Assets held for sale or intended for consumption during the Group's normal business cycle, as well as cash and cash equivalents, are accounted for as current assets. Other assets represent non-current assets. Debts due during the Group's normal business cycle or during the twelve months following the end of the reporting period are accounted for as current liabilities. Other liabilities represent non-current liabilities.

Within the framework of the preparation of the statutory financial statements, and according to international accounting standards, the assessment of certain accounts in the statement of financial position and income statement requires the company's Management to take into account assumptions, estimations and judgments which have an impact on assets, liabilities, revenue and costs. These assumptions, estimations and judgments are based on information and situations that existed as of the drawing-up of the financial statements. However, the actual results in the future may be different.

3.2 Consolidation basis

Companies controlled exclusively by the group, either by right (direct or indirect ownership of the majority of the voting rights), contractual or de facto (management of financial and operational operations over a long period of time), are consolidated through global integration. Thus accounts are all integrated at 100%, with deduction of minority interests.

Companies controlled jointly by the group and other companies are consolidated through proportional integration. Companies which are not subject to exclusive control from the group but on which the group has significant influence are consolidated through equity method if the percentage of control exceeds 20 %.

The group owes shares in a joint-venture. A joint venture is a contractual arrangement whereby two or more parties undertake an economic activity that is subject to joint control. SNIM recognizes its interest in the jointly controlled entity using the equity method.

Under the equity method, the investment in an associate is initially recognized at cost and the carrying amount is increased or decreased to recognize the investor's share of the profit or loss of the investee after the date of acquisition. The investor's share of the profit or loss of the investee is recognized in the investor's profit or loss.

3.2.1 Operations eliminated through consolidation

Intercompany receivables and payables balances at Dec.31, 2011 as intercompany revenues and charges, so as intercompany operations such as dividends payments, amortization of consolidated shares, or loans to intercompanies are eliminated taking into account their impact on profit or loss.

Internal margins on inventories are also eliminated.

3.2.2 Goodwill

Acquisition cost

Acquisition method is used in order to account acquisition of shares in subsidiaries. Acquisition cost equals to fair value of assets, liabilities and equity issued by the buyer at acquisition date.

Goodwill

Goodwill corresponding to the amount of acquisition cost exceeding amount of share in fair values of assets and liabilities of the purchased entity are accounted as heading "goodwill". Negative goodwill is posted directly in the income statement.

Goodwill is not amortized in compliance with IFRS 3R "Business Combination" but is subject to impairment test once indication of loss of value appears and at minimum once a year. In case of loss of value, depreciation is posted in the income statement. It is non reversible.

3.2.3 Foreign currency translations – unrealized exchange gains and losses

Due to the nature of SNIM's business, numerous transactions are denominated in foreign currencies. Transactions in foreign currencies are recorded as follows:

- ✓ Tangible and intangible fixed assets, as well as raw materials and other consumables, are translated at current exchange rates applicable at the date of the transaction, except for revalued categories of fixed assets,
- ✓ Non-monetary items accounted for at fair value denominated in foreign currency are translated using the exchange rates applicable when the fair value was determined,
- ✓ Other assets and liabilities are translated at the functional currency rate at the end of the reporting period. Profits and losses resulting from exchange operations are recognized in the income statement,
- ✓ Profits and losses are converted using the exchange rates applicable at the transaction date

3.3 Property, plant and equipment

Property, plant and equipment are stated at acquisition cost less accumulated depreciation, workforce cost and any impairment in value. The revaluation method is applied.

Buildings	Acquisition cost
Specialized complex installations	Fair value
Railway rolling stock and railroad track equipment	Fair value
Operating equipment	Acquisition cost
Transport equipment	Acquisition cost
Other tangible assets	Acquisition cost

Depreciation is calculated on a straight-line basis over the estimated useful life of the asset as follows:

Buildings	14 to 30 years
Specialized complex installations	15 to 30 years
Railway rolling stock and railroad equipment	10 to 30 years
Operating equipment	5 to 30 years
Transport equipment	5 years
Other tangible assets	5 years

As from financial year 2009 assets held under finance lease are initially recorded in the statement of financial position at the lower of their fair value and the discounted value of the minimum payments under the lease.

The corresponding commitment is recognized in financial liabilities. The financial expenses which represent the difference between the total lease commitments and the fair value of the assets are recognized in profit or loss over the term of the lease.

Arrangements that do not take the legal form of a lease are analyzed on the basis of IFRIC 4 to determine whether they contain a lease to be recognized according to IAS 17.

Arrangements that do not take the legal form of a lease are analyzed on the basis of IFRIC 4 to determine whether they contain a lease to be recognized according to IAS 17.

If any such indication exists and where the carrying values exceed the estimated recoverable amount, the asset or cash-generating units are written down to their recoverable amount.

The recoverable amount of property, plant and equipment is the greater of the fair value of the depreciated replacement cost or the value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. Impairment losses are recognized in the income statement.

Within the context of the Guelbs 2 project and the mineral port, implicit commitments could lead SNIM to recognize assets with a view to the dismantling and/or rehabilitation of the facilities. SNIM also remains attentive to any changes in legislation and decisions taken in such matters by the Mauritian authorities (cf.3.14 Site rehabilitation).

3.4 Intangible Assets

Intangible assets are recognized at their acquisition cost.

They are depreciated on a straight-line basis over their estimated useful life, between 3 and 5 years.

The carrying value of intangible assets is reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable.

The Group's intangible assets do not include any goodwill.

3.5 Exploration for and Evaluation of Mineral Resources

IFRS 6, which specifies the financial information to be disclosed relative to the exploration and evaluation of mineral resources, has been compulsory since January 1, 2006 and has been applied since then in the SNIM financial statements.

Intangible assets: recognized expenditures are as specified in §9 and only concern the research and development costs provided for by IFRS 6, including:

- Acquisition of rights to explore
- Topographical, geological, geochemical and geophysical studies
- Exploratory drilling
- Trenching
- Sampling

Tangible assets: these are the tangible assets used by the entity dedicated to research.

The impact estimated as of December 31, 2011 is as follows:

- ✓ Exploration tangible assets: MUM 2,278
- ✓ Research costs: MUM 652

The depreciation of these assets as of December 31st is as follows:

- ✓ Exploration tangible assets for MUM 1,534
- ✓ Research costs: MUM 130

3.6 Other financial assets

The Group grants interest-free loans to employees. Deposits and guarantees, requested by the Mauritanian electricity, water and telecommunications companies, are intended to cover the risk of credit and potential equipment damage. As the impact of discounting is deemed insignificant, loans and guarantees are accounted for at their historical cost.

3.7 Inventories

Inventories are mainly composed of raw materials, iron ore and other supplies.

Raw materials and other supplies, including spare parts, are valued at the lower of the weighted average cost and net realizable value.

The depreciation method of raw materials and other supplies can be presented as follows:

Strategic Items :

- ✓ No depreciation on strategic items for which coverage is less or equal to one year ;
- ✓ 10% Statistical depreciation per year of coverage beyond first year ;

- ✓ Review with the main users of the 50 main provisioned items at year end in order to determine the economic reality of inventory use and check their expiration dates.

Other items:

- ✓ Consumption > 1 year : statistical depreciation of 15% ;
- ✓ Consumption > 2 year : statistical depreciation of 30% ;
- ✓ Consumption > 3 year : statistical depreciation of 50% ;
- ✓ Consumption > 4 year : statistical depreciation of 75% ;
- ✓ Consumption > 5 year : statistical depreciation of 100% ;
- ✓ Review with the main users of the 50 main provisioned items at year end in order to determine the economic reality of inventory use and check their expiration dates.

Inventories of iron ore, including ore stockpiles, are valued at their weighted average price or at their net realizable value if such value proves to be lower. The cost includes the direct costs of the mines, the production sites, the railway and the port, as well as a portion of amortization and depreciation and general expenses.

This valuation does not take into account financial expenses, the fixed and variable general administrative expenses incurred to transform the raw materials into finished products and the costs related to sales and marketing.

Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale.

3.8 Impairment tests

In accordance with IAS 36, impairment tests are performed on tangible and intangible assets when any indication of potential loss of value is identified. Such tests are performed at least once a year on intangible assets with an indefinite useful life and on goodwill.

When the net book value of assets grouped together in a cash-generating unit exceeds their recoverable value, depreciation is recorded for an amount corresponding to the difference between the net book value and the recoverable value. Recoverable value is defined as the highest value between the asset's fair value less costs to sell and its useful value. Useful value is determined according to the discounted cash-flow method. Goodwill on consolidation is apportioned by cash-generating unit for the purposes of the impairment tests.

Depreciation is charges against goodwill. It is recognized under a specific caption of the income statement when amounts are deemed significant. Depreciation accounted for on goodwill cannot be subsequently reversed.

3.9 Definition of a cash-generating unit

According to IAS 36, goodwill, tangible asset and intangible asset values are subject to impairment tests whenever there is an indication of loss of value. These indications are reviewed at year-end. This test must be performed at least once a year for assets with an undefined life, a category which does not exist at SNIM.

In order to perform such a test, assets are gathered into cash-generating units (CGUs). These CGUs are composed of homogeneous assets which generate cash-flows that are largely independent of cash-flows generated by other groups of assets.

The criterion for defining CGUs has led SNIM to make the following grouping:

Company SNIM: this is a homogeneous, integrated unit which groups the three mines operated at Zouerate, the private railway siding and the port facilities in Nouadhibou. These items cannot generate cash-flows that are largely independent of cash-flows generated by the other components of SNIM.

The useful value of these units or groups of units is determined according to net discounted cash-flows. When the net book value of assets grouped into a cash-generating unit exceeds their useful value, depreciation is recorded for an amount corresponding to the difference between net book value and the useful value. Depreciation is allocated first to reduce the carrying amount of any goodwill.

Company GMM: this company is considered as an independent UGT owing to its specific business, its exposure to risk and its profitability;

Company SAFA: this company is dedicated to smelting works for the group.

Company COMECA: this company is considered as an independent UGT due to its specific business, its exposure to risk and its profitability.

Company ATTM: this company is dedicated to construction, transport and maintenance of the group

Company SOMASERT: business of this company is tourism and hotel business

Company SAMIA: this company is considered as an independent UGT due to its specific business, its exposure to risk and its profitability.

Company SAMMA: this company is dedicated to handling for the group

Company GIP: this company is involved in the storage, transport and distribution of refined hydrocarbons.

Company DAMANE ASSURANCE: this company is involved in industrial insurance.

The useful value of these units is determined according to net discounted cash-flows. When the net value of assets grouped into a cash-generating unit exceeds its useful value, depreciation is recorded for an amount corresponding to the difference between net value and useful value. Depreciation is allocated first to reduce the carrying amount of any goodwill.

3.10 Trade receivables

Trade receivables are recognized and carried at original invoice amount less an allowance for any uncollectible amounts. An estimate for doubtful debt is made when collection of the full amount is no longer probable. Bad debts are written off when identified.

There is no discounting of receivables as the customer payment time calculated for 2011 is 28 days.

3.11 Borrowing costs

In accordance with IAS 23, borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset are recorded as part of the cost of that asset.

3.12 Cash or cash equivalents

Cash and cash equivalents comprise cash at bank and in hand and short-term deposits with an original maturity of three months or less.

For the purposes of the statement of cash flows, cash and cash equivalents consist of cash and cash equivalents as defined above, net of outstanding bank overdrafts.

3.13 Interest-bearing borrowing

SNIM's financial debt is mainly contracted with international financial sponsors at preferred rates.

According to IAS 39 principles, loans at preferred rates are accounted for as "other financial liabilities". Thus they should initially be registered at fair value, i.e. a discounted value based on the current market rate for a loan with similar conditions or for a similar borrower.

In order to determine the market value of a favorable-rate loan, a reliable future cash-flows discount rate must be calculated. This rate is determined according to the market and takes several factors into account:

- the loan currency,
- the credit spread

When no information is directly available on the market, IAS 39 allows the recording of a favorable-rate loan by comparison with fixed-rate loans of equal maturity taken out by the company or with rates applied under normal market conditions in a company of similar size and business.

In view of SNIM's specific environment, the market information that is necessary for determining a rate trend, in order to calculate the market value of favorable-rate loans, is not available because of the following:

- No market for long-term financing of private business in foreign currencies exists in Mauritania,
- It is difficult to evaluate SNIM's credit spread,
- No comparable ore extracting company exists in Western Africa.

It is consequently impossible to reliably determine a market value for the favorable-rate loans taken out by SNIM. In such a case IAS 39 allows the accounting of financial assets and liabilities at historical cost, which equals the amounts received. Interest is recorded on a nominal rate basis.

Within the context of the Development and Modernization Project, SNIM signed financing agreements with commercial financial institutions and institutional sponsors for a total of 710 million dollars in financial year 2009, 28 million dollars in financial year 2010 and 130 million dollars in financial year 2011.

Under these new agreements, SNIM must comply with the following ratios until expiry of the agreements:

- Debt/equity ratio less than or equal to 3.5
- Liquidity ratio greater than or equal to 1.5
- Debt service cover ratio greater than or equal to 1.3
- Consolidated debt structure ratio less than or equal to 2
- Safe receivables/debt ratio

3.14 Provisions for liabilities and charges

Provisions are booked when the company has a present obligation (legal or constructive) which has arisen as a result of a past event, when it is probable that an outflow of resources representing economic benefits will be necessary to extinguish the obligation and when the amount can be estimated reliably.

The obligations resulting from restructuring operations are recognized at the time of their announcement to the people concerned.

Site rehabilitation:

Legal obligations relating to the clean-up of mineral extraction sites are governed by the following regulatory framework as of 31 December 2011:

- o Mining Code:
The obligation to rehabilitate sites is mentioned in the 1979 Mining Code.
This code, as updated in 2009 following the publication of law no. 2009-26 of 7 April 2009, states that the abandonment of the operation of any mining extraction zone must be the subject of a ministerial order defining the action taken in terms of “public health and safety and essential features of the environment”.
As of today, the Council of Ministers has not adopted any implementing decree instituting the practical obligations yet.
- o Law on the environment:
Law no. 2000-45 relating to the environment confirms the existence of this legal obligation to rehabilitate extraction sites in Mauritania. Article 44 of this text, enacted on 26 July 2000, states that:

"The operation of quarries and mines, as well as mineral exploration work, must be designed and performed in such a way that:

- *it does not damage the environment surrounding the sites, or create or aggravate erosion phenomena*
- *the sites operated can be returned to their initial state.*

The rehabilitation of the sites is the responsibility of the operator of the quarry or mine. The methods and deadlines for carrying out the work will be fixed by decree adopted on the basis of a joint report of the Minister for the Environment and the Minister for Mines."

(Title III : Protection of resources and the natural environment / Chapter III : Protection of the soil and subsoil / Article 44)

This law has been the subject of the adopting of the following decrees:

- Decree no. 2004-94 requires that an environmental impact assessment must be carried out before any mine with a capacity exceeding 100 tons/day is opened for operation.
- Decree no. 2007-107 confirms this obligation and its article 7.8 requires that the measures taken in connection with this obligation to clean up the sites be accompanied by a bank guarantee, but it does not give any guidelines as to the interpretation of the term “rehabilitation”.

As of April 26, 2012 these two decrees have not been published.

- On 4 February 2009, decree no. 2009-051 was adopted within the framework of the law on the environment without modifying article 14 of decree no. 2008-159 ruling on the following obligation:
“Two months before expiry of the operating license, the mining cadastre must inform the Mines and

Geology Cadastre of such expiry so that it makes sure that the license-holder carries out the clean-up work in compliance with the provisions of the decree relating to the Mines Police and of the decree relating to the mining environment.”

In conclusion, although the legal obligation exists, it is not accompanied by an implementing decree specifying its interpretation. As the obligation cannot be assessed reliably, no provision has been booked in the financial statements of SNIM as of year-end.

In addition, since the end of February 2011, SNIM has been certified ISO 14001. Within this context, the objectives set are: the environmental analysis of the sites, the launch of the environmental management plan and the definition of the environmental programme targets.

SNIM's legal department is monitoring any changes in the legislation relating to these obligations.

The technical department is currently working on the valuation assumptions on the basis of an interpretation of the laws in force and the implicit obligations resulting from ISO 14001 certification.

A provision will therefore be booked when the obligation can be assessed reliably. Any changes in the valuation of this liability will be recognized in accordance with the IFRIC1 interpretation.

3.15 Employee benefits

The company has a benefit pension plan which is qualified as a defined-benefit pension plan. Note that there are no separately administered funds financing the pension plan.

The method applied for evaluating the plan is that of the projected unit credit actuarial valuation method. This method consists in measuring the benefit according to the projected wage at the end of the employee's career and to the eligible amount at valuation date.

Actuarial differences have been booked according to the corridor method. Actuarial gains and losses are recognized as income or expense when the net cumulative unrecognized actuarial gains or losses for each individual plan at the end of the previous reporting year exceeded 10 % of the higher of the defined-benefit obligation and the fair value of the plan assets at that date. These gains or losses are recognized over the expected average remaining working lives of the employees participating in the plan.

Supervising executives are offered additional benefits such as tax sharing, healthcare, company cars and fuel and allocated housing.

The costs related to these benefits are insignificant. Consequently they are accounted for as expenses. SNIM has not applied the new option offered by IAS 19 to integrate the full amount of actuarial gains and losses in equity.

Defined contribution plan

SNIM has decided to set up, as from January 2011, a defined contribution supplementary pension plan with the following main characteristics:

- ✓ An employer contribution corresponding to 10% and an employee contribution corresponding to 7% of the 2010 reference salary
- ✓ The prior service cost is borne by SNIM
- ✓ The reference salary is the base salary plus the seniority bonus (cf. 4.11 Actuarial assumptions)

Increases and reversals of the lump-sum pension indemnities and supplementary pension are booked to personnel charges.

3.16 Leases

As of December 31, 2011, there exists significant finance lease (cf. 3.3 Property, Plant and Equipment)

3.17 Profits from continuing operations dinaires

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the group and the revenue can be reliably measured.

- ✓ **Sales of goods**
Revenue is recognized when the significant risks and rewards of ownership of the goods have passed to the buyer and can be reliably measured.

- ✓ **Construction contracts**
The contract revenues are measured at the fair value of the consideration received or receivable.
Contract revenues and contract costs are recognized by reference to the stage of completion of the contract activity at the balance sheet date.
An expected loss on the construction contract is recognized as an expense immediately.
On those contracts, the stage of completion is based on the costs incurred at the closing date compared to the total budgeted costs
- ✓ **Interests**
Revenue is recognized as the interest accrues to the net carrying amount of the financial asset.

3.18 Government grants

Government grants are recognized at their fair value when there is reasonable assurance that the grant will be received and all attached conditions will be complied with.

When the grant relates to an expense item, it is recognized, on a systematic basis, as income over the years necessary to match the grant to the costs that it is intended to offset. Where the grant relates to an asset, the fair value is credited to a deferred income account and is released to the income statement over the expected useful life of the relevant asset by equal annual installments.

3.19 Income taxes

Deferred income tax is provided, using the liability method, on all temporary differences at the balance sheet date between the tax bases of the assets and liabilities and their carrying amounts for financial reporting purposes.

The carrying amount of deferred income tax assets is reviewed at each balance sheet date and reduced to the extent that it is non longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be used.

Deferred income tax is recorded on margin realized between companies of the group elimination.

3.20 Functional and presentation currency

SNIM presents its financial statements in local currency, the Ouguiya. However, according to IAS 21, the economic analysis of SNIM's activities shows that the Ouguiya is not SNIM's functional currency.

If SNIM opts for USD as functional currency, the company will have to obtain authorization from the Mauritanian authorities to present its financial statements on that basis.

The information system is currently set for the Ouguiya as functional currency, with the Dollar being used as parallel currency. However, the system allows the editing of financial statements presented in USD. Shareholders' equity based on USD as a functional currency and presented in MRO can be estimated at MUM 589,522 compared to MUM 582,321 in the financial statements presented. Likewise income based on USD as a functional currency and presented in MRO can be estimated at MUM 236 093 compared to MUM 240 975 in the financial statements presented.

3.21 Derivative financial instruments and Hedging transactions

SNIM uses derivative financial instruments to hedge against the risks relating to its business (exchange risk related to its operating, investing and financing activities).

Derivative financial instruments negotiated for hedging the company's exposure to risks linked to its business and financing operations are qualified as cash-flow hedges where the company hedges exposure to variability in cash-flows and qualify for hedge accounting.

No instrument is used to cover the exposure to variations in the fair value of assets or liabilities, except for the exchange risk, or to cover investment in foreign activity.

3.21.1 Cash flow hedging

Gains or losses on hedging instruments are recognized in equity for the portion that is determined to be effective and in the income statement for the ineffective portion.

At the time the asset or the liability is recognized, the associated gains or losses that had previously been recognized in equity are transferred to the income statement for the same period as the hedged transaction and to the same account.

Hedge accounting is discontinued when the hedging instrument expires or is sold, terminated or exercised, or no longer qualifies for hedge accounting. At that point, any cumulative gain or loss on the hedging instrument recognized in equity is kept in equity until the forecasted transaction occurs.

If a hedged transaction is no longer expected to occur, the net cumulative gain or loss recognized in equity is transferred to net profit or loss for the year.

3.21.2 Derivative financial instrument operations not qualifying for hedge accounting

For derivatives that do not qualify for hedge accounting, any gains or losses arising from changes in fair value are taken directly to net profit or loss for the year.

All derivative financial instruments are stated in assets or liabilities at their fair value and revalued at fair value at year-end.

The market value of forward contracts and interest rate swaps, during their lifetime and at maturity, is determined by an independent expert on the basis of immediate and at term data at the time when the different underlying items and risk-free interest rate trends are valued for discounting.

During the option lifetime and at maturity, the market value is determined by FOREX according to the Black and Scholes model, on the basis of the following elements:

- ✓ Market value of the underlying item
- ✓ Option exercise price
- ✓ Sensitivity “to the forward currency”
- ✓ Risk-free interest rate
- ✓ Maturity of the option.

3.22 Interest and dividends

Dividend revenue is recognized when the shareholders’ right to receive the payment is established.

The company’s accounting policy is to classify dividends and interest received as investing activities, dividends paid as financing activities and interest paid as operating activities.

3.23 Sector-based investment

SNIM is dedicated to extraction of iron ore. Indeed SNIM’s exposure to risk so as expectations for profitability objectives are considered as homogeneous. Subsidiaries of SNIM, representing independent Cash-Generating Units, are below the quantitative thresholds needed to make a separate presentation of information related to their own operational sector.

Analysis of the SNIM business is thus made through geographical zones which constitute the primary level of sector-based information according to standard IFRS 8 “Sector-based investment” for the product of ordinary activities from external clients. Other information related to profit and loss, assets and liabilities are not followed by geographical zones. The activity of SNIM is indeed made integrally in the Islamic Republic of Mauritania. Geographical zones can be identified as follows:

- ✓ France,
- ✓ Germany,
- ✓ Belgium,
- ✓ Italy,
- ✓ Other countries member of the European Union,
- ✓ China,
- ✓ Others.

3.24 Investments in associates

Presentation note of the Guelb el Aouj project

Presentation of the Guelb El Aouj project

(a) Joint Venture Project

SNIM and the Australian company Sphere Investments signed a joint-venture agreement on October 22, 2001 regarding the performance of the research and studies necessary for a project concerning the production of pellets for the direct reduction of iron ore from the El Aouj Guelbs.

This partnership agreement defines the obligations of the parties as follows:

- SNIM contributes with a research permit (right of exploration) for the El Aouj zone, which comprises 5 guelbs.
- Sphere carries out a full bankable feasibility study (BFS), the costs of which are borne by Sphere

At the end of this feasibility study, Sphere gets 50% of the rights for the El Aouj zone.

The two parties then create a new common company in which both will hold a 50% stake. The purpose of this company is to assume the financing, realization and exploitation of the project.

The Guelb el Aouj project should include:

- A large scale open cut mine,
- An enrichment factory (both dry enrichment and water based enrichment),
- A 7MT/year capacity pelletizing factory,
- A power station of 125 MHertz
- Additional systems and services.

These facilities shall produce 7MT/year of high-quality pellets for direct reduction (DR). The product will be transported by the existing iron ore railway infrastructure and loaded onto ore carriers by the existing SNIM port infrastructure, in exchange for an acceptable remuneration that will be determined by an agreement to be concluded between SNIM and the future company.

The necessary financing should be around USD 2.5 billion, of which one third should be provided by the shareholders.

(b) Chronology

SNIM and Sphere Investment decided in 2006 to open the capital of the future Newco to two major Arab steel producers: the Saudi Basic Industries Corporation (SABIC) and the Qatar Steel Company (QASCO). These two partners are consumers of pellets made for direct reduction.

The Pre-Feasibility study was published on February 7, 2007.

In May 2007, SNIM and Sphere Investment offered to sell 49.9% of the El Aouj project to the steelmaker partners, SABIC and Qatar Steel, for an amount of USD 375 million.

On July 31, 2007, an agreement was signed according to which SNIM and Sphere Investment would transfer 49.9% of the El Aouj project to its partners for USD 375 million.

It should be noted that the amount of the transaction should serve as financing for the participation of SNIM and Sphere in the capital increase of the "Future Company". The capital should be increased to 30% of the total amount of capital expenditures. In October 2007, SABIC withdrew. Therefore Qatar Steel confirmed its decision to buy 49.9% of the project. The project was to continue with three partners, but in 2008, Qasco first informed SNIM of its decision to limit its participation to 15%, before withdrawing entirely from the project.

The final feasibility study was published in April 2008.

In August 2008, Sphere, a 100% shareholder of the company El Aouj SA, cancelled from the latter's accounts all costs not related to the exploration and evaluation of the iron ore deposit, and SNIM acquired 50% of the capital of the company, renamed El Aouj Mining Company (EMC), for MUM 5.

SNIM and Sphere have decided to seek a third partner and a call for tender has been prepared.

The takeover of Sphere by Xstrata became effective in November 2010 brought all parties to resize the project such as:

- The 7MT/year capacity pelletizing plant shall be resized to 30 MT/year,
- Production will extract pellets and raw iron ore
- The exploration program is extended to Tintekrate and Bouderga guelbs in order to estimate the mineral reserves of these guelbs according to the JORC standard, with a view to better use of the license.

As of December 31st, 2011, the expenses are presented below:

In millions Ouguiyas	2011
BOUDERGA TINTEKRATE	1,653
EXPENSES STUDY 2010	187
TOTAL	1,840

(c) Accounting policy

As of December 31st, 2009, the stake of SNIM in the joint venture has been valued according to the equity method.

As of December 31, 2011, the fair value of SNIM's participation in the El Aouj joint-venture was determined on the basis of the costs incurred by Sphere on the feasibility study as of December 31, 2009 (MUM 12,283). (cf. 4.3.1 Investments in associates)

Within the framework of this project, SNIM receives assets that correspond to the outlays borne by Sphere in return for an exploration right that was partially valued in the financial statements of SNIM

4 CONSOLIDATION SCOPE

The consolidated financial statements comprise the financial statements of SNIM with its Parisian branch, its subsidiaries (all from Mauritania) and investments in associates where SNIM has a significant influence. Consolidation scope comprises 7 companies globally consolidated and two companies consolidated using the equity method. The financial statements of subsidiaries are prepared as of December 31st, each year.

	Legal Form	% right to vote	% of interest	Conso Method. (1)
SNIM	S.A			MOTHER
SUBSIDIARIES MAURITANIE				
SOMASERT	S.A	100%	100%	IG
SAFA	S.A	100%	100%	IG
SAMMA	S.A	53%	53%	IG
ATTM	S.A	100%	100%	IG
COMECA	S.A	94%	94%	IG
SAMIA	S.A	50%	50%	IG
GMM	S.A	96%	96%	IG
DAMANE ASSURANCE	SA	70%	70%	IG
GIP	S.A	68%	68%	IG
MAIL	SA	25%	25%	MEE
EL AOUJ SA	S.A	50%	50%	MEE

- (1) IG : Global Integration
MEE : Equity Method

Takeover of the subsidiary GMM

Tino Horizonte Sahel group (THS) withdrew from the capital of GMM on March 23, 2011 in favour of SNIM which replaces THS on the payment of the 600 MUM capital increase of the GMM, corresponding to an acquisition of 75% of GMM's capital.

This operation led to the takeover of this subsidiary by the Group.
 Cette opération a conduit à la reprise du contrôle de cette filiale par le Groupe.

5 ADDITIONAL INFORMATION RELATING TO THE STATEMENT OF FINANCIAL POSITION

5.1 Property, plant and equipment

Assets valued at fair value	Dec.31, 2010	Acquisitions	Transfers	Disposals	Dec.31, 2011
Gross value	197,370	4,933	(11,344)	(1,423)	189,537
Amortization	116,875	6,757	(1,405)	(1,060)	121,167
NET VALUE	80,495	(1,824)	(9,939)	(363)	68,369

Assets valued at cost	Dec.31, 2010	Acquisitions	Transfers	Disposals	Dec.31, 2011
Gross value	180,480	45,434	11,344	(860)	236,398
Amortization	88,403	12,158	1,405	(701)	101,265
NET VALUE	92,076	33,276	9,939	(158)	135,133

TOTAL GROSS VALUE	377,850	50,368	-	(2,283)	425,934
TOTAL AMORTIZATION	205,278	18,915	-	(1,762)	222,432
FIXED ASSETS IN PROGRESS	86,469	109,822	-	(50,815)	145,476
TOTAL NET VALUE	259,040	141,274	-	(51,336)	348,977

During the year, SNIM purchased a total of 109,822 MUM of tangible assets.

Investments mainly concern:

- ✓ Project Guelbs II 47,949 MUM ;
- ✓ The railway 21,668 MUM ;
- ✓ New mineral seaport 14,891 MUM ;
- ✓ Mining equipment 3,809 MUM ;
- ✓ Guelbs plant 2,990 MUM ;
- ✓ Concrete sleepers plant pour 2,845 MUM ;
- ✓ Wind power plant 2,231 MUM ;
- ✓ Modernisation of telecommunication system 1,221 MUM.

We did not identify any losses in fair value during the year.

There is no pledging of SNIM's tangible assets.

Incorporated loan costs

The loan costs incorporated into the cost of assets for the year are as follows:

In million Ouguiyas	Dec.31, 2010	Incorporated loan costs	Dec.31, 2011
Guelbs II	1,010	1,495	2,505
Mineral seaport	1,964	150	2,114
Total	2,974	1,645	4,619

Finance leases

The gross book value of finance leases included in assets under construction (see 5.1 Property, plant and equipment) can be presented as follows:

In million Ouguiyas	Dec.31, 2010	Acquisitions	Transfers	Dec.31, 2011
Other materials Guelbs II (part BID)	4,539	5,636	(5,304)	4,871
Railway materials (part BID)	1,090	4,664	(3,389)	2,365
GROSS VALUE	5,629	10,300	(8,693)	7,236

The gross book value of the finance leases included in final assets (see 5.1 Property, plant and equipment) can be presented as follows:

In million Ouguiyas	Dec.31, 2010	Transfers	Disposals	Dec.31, 2011
Renewal of Port Equipment (part BID)	7,686			7,686
Other materials Guelbs II (part BID)		5,304		5,304
Railway materials (part BID)		3,389		3,389
GROSS VALUE	7,686	8,693	-	16,379

Other materials Guelbs II correspond to the entry into service of 10 mining trucks.
Railway materials correspond to the entry into service of the concrete sleepers plant.

Finance lease obligations :

Minimum lease payments in thousands of USD	Dec.31, 2011	Dec.31, 2010
Due within one year	7,645	4,011
From 2 nd to 5th year inclusive	55,701	47,303
More than five years	94,406	121,128
Less future financial charges	(32,180)	(39,720)
Finance leases debt as at end of 2011	125,572	132,723

5.1.1 Property, plant and equipment at fair value

Tangible assets are valued at their acquisition cost except for the categories of fixed assets that were revalued during financial year 2000. The revalued amounts were confirmed during financial year 2001 by an independent expert, the firm Met-Chem.

Certain classes of assets have been regularly revalued since then, notably during financial year 2006.

The fair value has been determined according to the replacement cost method less accumulated depreciation, as there was no market-based evidence.

The replacement cost has been estimated taking the following criteria into consideration:

- ✓ Value at purchase
- ✓ The technical condition of the equipment
- ✓ The useful life and the age of the equipment

GROSS VALUE	Dec.31, 2010	Acquisitions	Transfers	Disposals	Dec.31, 2011
In million Ouguiyas					
Specialized complex installations	127,300	4,535	(11,344)	(311)	120,181
Railway rolling stock and railroad track equipment	70,070	398	0	(1,113)	69,355
TOTAL	197,370	4,933	(11,344)	(1,423)	189,537

DEPRECIATION	Dec.31, 2010	Increase	Transfers	Reversal	Dec.31, 2011
Specialized complex installations	81,649	4,471	(1,405)	(303)	84,412
Railway rolling stock and railroad track equipment	35,226	2,286		(757)	36,755
TOTAL	116,875	6,757	(1,405)	(1,060)	121,167

NET BOOK VALUE	Dec.31, 2010	Increase	Transfers	Reduction	Dec.31, 2011
Specialized complex installations	45,651	64	(9,939)	(8)	35,769
Railway rolling stock and railroad track equipment	34,844	(1,888)	0	(355)	32,600
TOTAL	80,495	(1,824)	(9,939)	(363)	68,369

5.1.2 Property, plant and equipment at historical cost

GROSS VALUE In million Ouguiyas	Dec.31, 2010	Acquisitions	Transfers	Disposals	Dec.31, 2011
Land	626	2,571	-	6	3,203
Land improvements	202	16	-	-	218
Buildings	64,389	14,712	4,433	(3)	83,531
Operating equipment	103,043	25,297	6,849	(156)	135,033
Transport equipment	7,429	1,704	-	(682)	8,450
Office and IT equipment	3,063	331	62	1	3,456
Office furniture	1,727	804	-	(25)	2,506
TOTAL	180,480	45,434	11,344	(860)	236,398

DEPRECIATION	Dec.31, 2010	Increase	Transfers	Reversal	Dec.31, 2011
Land	-	-	-	-	-
Land improvements	172	10	-	-	183
Buildings	22,577	3,237	549	-	26,363
Operating equipment	55,810	7,566	848	(20)	64,204
Transport equipment	6,171	883	-	(671)	6,383
Office and IT equipment	2,739	184	8	2	2,932
Office furniture	934	278	-	(12)	1,200
TOTAL	88,403	12,158	1,405	(701)	101,265

NET BOOK VALUE	Dec.31, 2010	Increase	Transfers	Reduction	Dec.31, 2011
Land	626	2,571	-	6	3,203
Land improvements	30	6	-	-	36
Buildings	41,812	11,475	3,884	(3)	57,168
Operating equipment	47,234	17,731	6,000	(136)	70,829
Transport equipment	1,258	820	-	(11)	2,067
Office and IT equipment	324	147	54	(1)	523
Office furniture	793	526	-	(13)	1,306
TOTAL	92,076	33,276	9,939	(158)	135,133

The gross values of the fully depreciated tangible assets, which are still in use as of Dec.31, 2011, are given in the table below:

Designation In million Ouguiyas	Gross Value	
	2011	2010
Buildings	11,774	9,934
Railway rolling stock and railroad track equipment	9,377	8,691
Specialized complex installations	51,100	49,942
Operating equipment	25,936	24,659
Transport equipment	3,324	2,810
Other tangible assets	2,622	2,361
TOTAL	104,133	98,398

5.2 Intangible assets

Variation in Intangible gross fixed assets	Dec.31,2010	Acquisitions	Transfers	Disposals	Dec.31,2011
Intangible fixed assets value	4,196	413	-	0	4,610
TOTAL	4,196	413	-	-	4,610
Change in amortization	Dec.31,2010	Increase	Transfers	Reductions	Dec.31,2011
Intangible fixed assets value	1,332	221	0	104	1,658
TOTAL	1,332	221		104	1,658
Net Value of intangible fixed assets	2,863	192	0	(104)	2,952

Intangible assets relate to patents and software.

5.3 Other financial assets

In million Ouguiyas	Dec.31,2011	Dec.31,2010
Loans to employees	1,513	1,774
Deposits and guarantee	37	38
Equity security	20	10
Investment in associates	13,079	14,339
TOTAL	14,649	16,161

Investment in associates concerns:

- ✓ SNIM's 50% holding in El Aouj for 11,985 MUM ;
- ✓ SNIM's holding in TUM for 5 MUM ;
- ✓ SNIM's holding in KARAFI SNIM PARTENER for 3 MUM.
- ✓ SNIM's holding in Mauritania Airlines International (equity method) minus the share in losses of the year.

Loans granted to employees do not bear interest. The impact of discounting is deemed insignificant, so loans and guarantees are accounted for at their historical amount.

Deposits and guarantees are valued on the basis of the amount of outgoing cash, which does not result in a significant gap compared to their fair value.

5.4 Inventories

Inventories are valued at the lower of cost and net realizable value.

In million Ouguiyas	Dec.31,2011	Dec.31,2010
Raw materials at cost	51,689	47,007
Raw materials at net realizable value	40,319	37,315
Goods and final products	492	289
Iron ore at cost	31,934	24,864
Iron ore at net realizable value	15,806	12,630
Total inventories at the lower of cost and net realizable value	56,616	50,234

The increase in raw materials inventories is mainly due to the increase in hydrocarbons inventories for 1,676 MUM (mainly due to price effect) and to the increase of spare parts inventories (bands and railway wagon wheels) for 1,229 MUM, linked to the rehabilitation of port handling installations and the general revision program of equipments.

The company does not pledge inventories.

5.5 Trade receivables

In million Ouguiyas	Dec.31,2011	Dec.31,2010
Iron ore trade receivables	38,935	45,426
Other trade receivables	15,102	11,367
Total	54,037	56,793

There is no credit risk on iron ore customers. An analysis of this risk is regularly performed on other customers in order to identify potential provisions. Provisions on other clients amount to 492 MUM as of December 31, 2011 versus 462 MUM as of as of December 31, 2010.

The statement of changes in loans and receivables is presented below:

In million Ouguiyas	Dec.31,2011	Dec.31,2010
Depreciation as of January 1st	462	180
Revaluation of foreign exchange		
Additional depreciation	30	282
Utilizations	0	0
Reversals	0	0
Depreciation as of December 31st	492	462
Debt collection on depreciated receivables	0	0
Gross value of depreciated receivables	492	462

5.6 Other receivable

In million Ouguiyas	Dec.31,2011	Dec.31,2010
Trade payables – debit balances	4,240	2,688
Trustee	2,874	2,581
Tax receivables	2,547	11,803
Deferred expenses	1,920	1,828
Sundry debtors	1,246	899
TOTAL	12,828	19,798

Trade payable –debit balances relate to advance.

Trustee fund is directly powered by the bank when clients' payment occurred. This account is automatically generated through collection of customer receivables. These amounts are dedicated to the repayment of loans within the scope of the trustee agreement.

Tax receivables relate to the payments made by SNIM for ATTM on behalf of the State of Mauritania for 868 MUM and to the VAT receivable of ATTM for 1 610 MUM.

Deferred expenses consist of prepayments.

Sundry debtors are mainly composite of staff advance, social credits and other debtors.

5.7 Financial instruments: disclosure

5.7.1 Financial instruments presented in the statement of financial position

As of December 31, 2011, financial instruments recorded in the statement of financial position are presented as follows:

Breakdown by classes of instruments							
In million Ouguiyas	Value in statement of financial position	Fair value	Fair value through profit and loss	Available-for-sale financial assets	Held-to-maturity investments	Loans and receivables	Financial liabilities measured at amortized costs
Other financial fixed assets	1,550	1,550			52	1,498	
Trade receivables and related accounts	54,037	54,037				54,037	
Other receivables and related accounts	12,828	12,828		0		12,828	
Cash and cash equivalents	313,280	313,280	121,457		191,823		
Assets	381,694	381,694	121,457	0	191,875	68,362	0
Interest bearing loans and borrowings	124,649	124,649					124,649
Trade payables	41,868	41,868				41,868	
Other payables	12,088	12,088		0		12,088	
Liabilities	178,604	178,604	0	0	0	53,955	124,649

The fair value of other financial instruments (loans and deposits) was not deemed significant and these items are therefore valued at amortized cost.

The fair value of the trade receivables, other receivables, trade payables and other payables was not deemed significant and these items are therefore valued at amortized cost discounted at closing market price in the transaction currency.

Taking into account SNIM's economic environment (lack of market data required to determine a yield curve in order to estimate the market value of loans and borrowings at preferential rates), borrowings and loans are valued at amortized cost.

5.7.2 Derivative financial instruments

In application of IFRS 7, the fair values of financial instruments are organized according to different valuation techniques defined as follow:

- Level 1: direct reference to prices published on an active market;
- Level 2: valuation techniques based on observable data ;
- Level 3: valuation techniques based on unobservable data.

The group is using level 2 for the fair value valuation of derivative financial instruments.

Foreign currency risk

As of December 31,2011, financial instruments on exchange rates available at closing date are detailed below:

Hedging accounting	2011				2010			
	Fair value in MUM	Fair value in KUSD	Nominal		Fair value in MUM	Fair value in KUSD	Nominal	
			Acquisition price	Selling price			Acquisition price	Selling price
Foreign currency risk								
a) Cash flow hedging								
Forward contracts in foreign currency								
Euro	(1,576)	(5,478)	110,500		819	2,911	105,283	
JPY	0.4	1	30,000		-	-		
CHF		-			-	-		
CAD	(28)	(98)	5,300		13	47	3,750	
Options on foreign currency								
Euro	(1,362)	(4,735)	81,300	81,300	286	1,017	112,950	102,950
JPY		-			-	-		
CHF					-	-		
CAD	(33)	(113)	6,500	6,500	20	70	4,750	4,750
b) Fair value hedging								
Forward contracts in foreign currency								
Euro	31	108	3,000		98	347	11,500	
Options on foreign currency								
Euro	(168)	(583)	5,000	5,000	67	240	5,000	
c) Other operations								
Options on foreign currency								
Euro	(1,212)	(4,213)		51,400	(535)	(1,902)	5,000	54,700
JPY		-			-	-		
CHF					-	-		
CAD	(39)	(136)		4,000	(4)	(13)		2,250
Total foreign currency	(4,386)	(15,247)			764	2,717		

Commodity price risk

As of December 31, 2011, financial instruments on commodity price risk at closing date are detailed here below:

Hedging accounting	2011				2010			
	Fair value in MUM	Fair value in KUSD	Nominal (in thousand tons)		Fair value in MUM	Fair value in KUSD	Nominal (in thousand tons)	
			Bought	Sold			Bought	Sold
Commodity price risk								
a) Cash Flow Hedging								
Swaps on commodities								
Fuel	(67)	(234)	1,100		32	113	1,450	
Diesel oil	(30)	(103)	1,150		175	623	1,750	
Others	-	-						
Options on commodities								
Fuel	48	168	800	800	32	115	1,050	1,050
Diesel oil	105	365	850	850	130	461	1,100	1,100
Others	-	-						
b) Other operations								
Options on commodities								
Fuel	(76)	(265)		600	(5)	(16)		550
Diesel oil	(99)	(346)		550	(13)	(45)		650
Others	-	-			-	-		
Total commodities	(119)	(415)			352	1,250		

Interest rate risk

As of December 31, 2011, interest rate risks at closing date are detailed below:

Hedging accounting	2011				2010			
	Fair value in MUM	Fair value in KUSD	Nominal in foreign currencies (thousands)		Fair value in MUM	Fair value in KUSD	Nominal in foreign currencies (thousands)	
			Bought	Sold			Bought	Sold
Interest rate risk								
a) Cash flow hedging								
Interest rate swaps								
EUR	(1,240)	(4,310)	101,000		(140)	(499)	61,000	-
JPY	-	-			-	-	-	-
CHF	-	-			-	-	-	-
Interest rate options								
Euro	(456)	(1,584)	90,000	70,000	106	375	40,000	20,000
JPY	-	-			-	-	-	-
CHF	-	-			-	-	-	-
b) Other transactions								
EUR	-	-			(143)	(507)	-	-
JPY	-	-			-	-	-	-
CHF	-	-			-	-	-	-
Total interest rate	(1,696)	(5,894)			(177)	(630)	-	-

The impact on the income statement of derivative financial instruments as of December 31, 2011 are presented here below :

Cash Flow Hedging	Transfer from equity of gains and losses	Inefficiency booked in profit
Foreign currency hedging	(1,131,428) USD	(1,621,141) USD
Interest rate hedging	145,936 USD	(1,021,084) USD
Commodities hedging	190,183 USD	(331,418) USD

Fair Value Hedging	Gains and losses on hedging instruments	Gains and losses on hedged items	Inefficiency booked in profit
Foreign currency hedging	(583,034) USD	(358,600) USD	(941,634) USD
Interest rate hedging			
Commodities hedging			

Non-qualifying derivative hedging	Gains and losses recorded in income statement
Foreign currency hedging	(1,922,203) USD
Interest rate hedging	-
Commodities hedging	202,176 USD

Hedging policy

The iron ore market is denominated in US dollars. Consequently SNIM's entire sales are realized in US dollars.

The Mauritanian regulation for exchange transactions forbids hedging the exposure of foreign currency risk on local currency.

Thus SNIM is exposed to foreign currency risk on the dollar for operating expenses denominated in a third currency (imports of Euros, CAD versus USD for instance).

In order to finance its development, SNIM contracted loans denominated in dollars, in Euros and in yen toward international sponsors.

According to the evolution of the dollar versus these currencies, part of the cash collection will be allocated to financial debt. Consequently SNIM is exposed to foreign currency risk in dollars for its entire debt denominated in a third currency.

The company set its policy for risk exposure and in particular its level of tolerance toward these risks. Procedures to evaluate the company's exposure to foreign currency risks were implemented. These procedures were approved by the head office and are reviewed annually.

The company binds itself to manage hedges with first-rate banks (Société Générale, BNP Paribas...).

Foreign currency risk

SNIM's policy for managing its exposure to foreign currency risk consists in hedging foreign currency risk on firm and estimated purchasing commitments denominated in foreign currencies. Financial instruments that have been negotiated have a lifetime corresponding to that of firm or estimated operations. Usually financial instruments' maturities do not exceed one year.

To reach its hedging objectives, the company resorts to forward purchasing contracts or option sales on currency contracts. Usually option sales contracts are part of an overall hedging strategy (tunnel). Derivative financial instruments are negotiated by mutual agreement with first-rated financial institutions.

The analysis of sensitivity of profit before tax (due to variation of monetary assets and liabilities' fair value) and equity (linked to variation in forward contracts' fair value) is based on two assumptions: that the euro exchange rate is changing within reason and that all other variables remain stable. The conclusion of our analysis appears below:

In USD	Variation of Euro	Impact on profit before tax	Impact on equity
2011	10%	5,481,130	20,962,964
	-10%	(5,376,523)	(25,833,244)

1 Dollar = 287.68 Ouguiyas

Commodity price risk

The company is exposed to the commodity price risk on firm and estimated operational transactions. SNIM's policy is to hedge against exposure to these risks. In order to reach its hedging objectives, the company resorts to purchase and selling contracts on commodity options or on swap contracts. Some selling contracts are part of a global hedging strategy.

Management of this risk is spread over less than a year.

The analysis of the sensitivity of SNIM's profit before tax (due to variations in the fair value of the monetary assets and liabilities) and equity (linked to variations in the fair value of the swaps) is based on two assumptions: that the raw material prices change within reason and that all other variables remain stable.

In USD	Variation on commodity prices	Impact on profit before tax	Impact on equity
2011	10%	633,049	3,031,633
	-10%	(595,836)	(3,254,222)

Interest rate risk

SNIM has obtained important fundings (around 615 MUSD) for the realization of the Development and Modernization Program (DMP).

These fundings are indexed on variable rates (libor). Therefore the company is exposed to a financial risk related to the increase of interest rates.

SNIM's policy is to hedge the risks related to interest rates fluctuations on its floating rate debt on a 5-year management horizon.

In order to reach its hedging objectives, the company resorts to interest-rate derivative instruments, signs interest swaps and conditional financial instruments such as caps, floors and collars.

In order to limit the effect of the dollar rate on its financial instruments, SNIM decided to implement a hedging policy, aimed at guaranteeing a minimum income rate.

The analysis of the sensitivity of SNIM's profit before tax (due to variations in the fair value of the monetary assets and liabilities) and equity (linked to variations in the fair value of the swaps) is based on two assumptions: that the interest rates change within reason and that all other variables remain stable.

In USD	Variation on interest rate	Impact on profit before tax	Impact on equity
2011	0,5%	256,111	2,137,422
	-0,5%	(246,266)	(2,208,039)

Credit risk

SNIM maintains commercial relations exclusively with reliable third parties.

Most of the client portfolio is constituted by iron ore customers whose terms of payments require a 90% advance at order and the remaining 10% within 24 days after delivery. Thus, for those clients, there exists no risk of credit.

For the other customer, trade receivables are not material and a credit risk analysis is performed regularly. The maximum exposure is mentioned in Note 5.5.

Regarding the credit risk on other financial assets of the Group, i.e. cash and cash equivalents, financial assets available for sale, loans and certain derivative instruments, the Group' exposure is due to a potential failure of the third party. The maximum exposure does not exceed the accounting value of those instruments.

Liquidity risk

SNIM controls its liquidity risk based on a projected financial investment maturity and an estimated cash flow generated by operational activities.

86% of borrowings have been placed within the scope of the trustee in order to decrease the liquidity risk. This system consists in withholding a part of the monthly sales, until the six months maturity has been reached. The amount withheld cannot be used for anything other than debt redemption.

As of December 31, 2011, 6% of the debt will mature within one year, as compared to 8% in 2010.

Maturity

The table below shows the maturity of the financial liabilities as of December 31, 2011, based on contractual payments not discounted.

The principal considers only the debt actually drawn by the Group SNIM as of December 31, 2011.

Similarly, interest expenses reflect the interests of the Group's debt SNIM totally drawn as of December 31, 2011.

Therefore, future withdrawals of the debt of DMP and corresponding interest expenses are not taken into account in the preparation of this table of maturity.

In million Ouguiyas	Less than three months			3 to 12 months		
	Principal	Interest	Total cash flow	Principal	Interest	Total cash flow
Interest-bearing borrowings	1,349	88	1,436	9,673	4,439	14,111
	1 to 5 years			More than 5 years		
	Principal	Interest	Total cash flow	Principal	Interest	Total cash flow
Interest-bearing borrowings	47,869	13,611	61,480	65,159	8,957	74,117

5.8 Cash and cash equivalents

In million Ouguiyas	Dec.31,2011	Dec.31,2010
Cash	313,280	144,220
Cash equivalents	(2,615)	(569)
TOTAL	310,665	143,651

Cash and cash equivalents comprise cash at bank and cash in hand.

Cash equivalents are short-term deposits with an original maturity of less than three months, liquid and immediately convertible.

Bank loans and overdrafts include loans with an original maturity of less than three months.

5.9 Issued Capital

The company's issued capital as of December 31, 2011 amounts to 12,180,000,000 Ouguiyas, i.e. 1,218,000 shares each with a nominal value of 10,000 Ouguiyas. The capital is called up and paid up in full.

Capital does not comprise any share with favorable voting right.

Share capital can be broken down as follows:

	(Ouguiya)	(%)
Mauritanian government:	9,543,030,000	78,35%
Industrial Bank of Kuwait :	873,200,000	7,17%
Arab Mining Company :	689,790,000	5,66%
Irak Fund for External Development :	558,820,000	4,59%
« Office National des Hydrocarbures et des Mines » (ONHYM - Maroc) :	279,500,000	2,30%
Islamic Development Bank:	218,300,000	1,79%
Private Mauritanian Individuals:	17,360,000	0,14%
Total :	12,180,000,000	100,00%

Premiums arising from shares issuance relate to previous capital increases and amount to 6 464 MUM.

As of December 31, 2010, the legal reserve amounts to 1 218 MUM, i.e. 10% of issued capital.

5.10 Interests bearing borrowings

5.10.1 Loans within the scope of the trustee agreement

These loans are covered by a trust agreement signed on July 7, 1980 between the company, sponsors, the government of the Islamic Republic of Mauritania, the Société Générale bank (to encourage the development of trade and industry in France) and the Law Debenture Trust Corporation. According to this agreement the latter was appointed as "Trustee", and regular credit transfers to the trust account would serve to make the half-yearly repayments to the sponsors.

Furthermore, another agreement was concluded on July 7, 1980 between the company sponsors, Mauritania Central bank and the Société Générale bank. Under this agreement, through which a debit account would be opened with the Société Générale to receive all cash from sales of ore, the Société Générale would make the necessary transfers to the "Trustee" to enable the latter to meet the provisions stipulated in the Trust Agreement referred to above.

The balance of the trust account as of December 31, 2011 amounts to 2,874 MUM (2,581 MUM as of December 3, 2010). It is classified as sundry receivables.

In million Ouguiyas	Currency	Interest rate	Maturity	Dec.31,2011	Dec.31,2010
Loans within the scope of the trustee agreement					
Agence Française de Développement					
Emprunt n°. 70X	EUR	5,00%	2019	145	163
Emprunt n°. 90U	EUR	2,00%	2020	543	600
BEI 6	EUR	3,07%	2015	4,144	4,992
BAD 2002	USD	Var.	2016	3,869	4,624
AFD (Centrale)	EUR	Var.	2019	6,684	7,352
AFD (Centre de formation)	EUR	Var.	2021	1,308	1,293
BEI VII (Centrale)	EUR	6,90%	2019	6,798	7,252
BID PORT	USD	Var.	2023	6,466	6,954
FED/03/EUR	EUR	Var.		9,358	-
PDM					
RAILWAY					
BID	USD	Var.	2024	5,094	871
GUELBS II					
BEI	USD	6,03%	2024	7,727	3,736
BAD	USD	Var.	2024	13,463	6,582
AFD	USD	Var.	2024	7,626	3,700
BID	USD	Var.	2024	8,228	4,513
KFW/G21/USD	USD	Var.	2021	6,637	-
KFW/G22/USD01	USD	5,96%		3,003	-
PORT					
KFW NP1	USD	Var.	2022	6,815	6,664
KFW NP2	USD	Var.	2022	5,778	600
Sub-total				103,687	59,897

5.10.2 Loans outside the scope of the trustee agreement

These loans are related to mining projects that are not included in the trustee agreement. Repayments are made directly to lenders.

In million Ouguiyas	Currency	Interest rate	Maturity	Dec.31,2011	Dec.31,2010
Loans outside the scope of the trustee					
European Investment bank					
Loan (SAFA)	EUR	0	2013	94	141
Islamic development bank					
Banque Marocaine pour le Commerce Extérieur (ATTM)	USD	0,00%	2009	233	228
Société Générale de Mauritanie (ATTM)	EUR	4,30%	2012	2,381	3,431
Premium payable	MRO	10,40%		654	1,000
	USD		2015	63	78
Sub-total				3,425	4,878

Statement of Financing Agreements for the DMP (Development and Modernization Program)

Project	Lender	Currency	Interest rate	Maturity	Total Millions MRO	Drawn Millions MRO	Not drawn Millions MRO
Guelbs II	AFD	EUR	Var	2024	28,019	7,626	20,547
	BEI	EUR	Fixe	2024	28,019	7,727	20,547
	BAD	USD	Var	2024	50,344	13,463	36,881
	BID	USD	Var	2023	23,014	8,228	14,786
	Commercial banks (tranche 1)	EUR	Var	2022	14,943	2,794	12,149
	Commercial banks (tranche 2)	EUR	Var	2022	20,920	6,962	13,959
Port	Commercial banks (tranche 1)	EUR	Var	2022	13,075	5,390	7,685
	Commercial banks (tranche 2)	EUR	Var	2022	14,943	6,724	8,219
Railway	BID	USD	Var	2025	8,055	5,094	2,961
Training C.	AFD	EUR	Var	2021	2,615	1,308	1,308
Total					203,948	64,906	139,041

5.10.3 Rescheduled debts

In the context of the 8th club of Paris gathered on July 8,2002,and following the bilateral agreement between the government of the French Republic and the government of Islamic Republic of Mauritania signed on May 26,2003,the French debt that was rescheduled during agreement III,IV,V and VI, was cancelled to the benefit of the Mauritanian Islamic Republic.

A treaty signed on August 21, 2003 adjusted the rescheduled debt between SNIM and Ministry of Finance and defined methods of payments initially due by SNIM to the Banque de France and the Coface.

Total amount of this treaty (Agreement 8) is EUR 15,235,989.75, which represents interests accumulated from 06/30/2002 to 06/30/2019 for agreement III, IV, V and VI, EUR 12,763,021.30 representing the principal amount and EUR 2,472,968.44 of interests. The outstanding balance of this agreement amounts to 2,769 MUM as of December 31, 2011 compared to 3,016 MUM as of December 31, 2010.

In million Ouguiyas	Currency	Interest rate	Maturity	Dec.31,2011	Dec.31,2010
Rescheduled debts					
French debt due dates rescheduled Agreement 8	EUR	3,00%	2019	2,769	3,016
Sub-total				2,769	3,016

5.10.4 Reassigned debt

In the context of SYSMIN, the European Union granted the Mauritanian Islamic Republic 58 million Euros under Agreement No 5546/MAU signed on October 23, 1995. The agreement provides for the reassignment of the grant as a loan for the rehabilitation of some of its industrial facilities. Consequently a three-party agreement was signed between SNIM, the Mauritanian Government and the European Union in order to define the terms of the reassignment as a non-repayable grant (equal to the amount allocated to technical assistance – 0.8 million Euros) and a repayable loan of 57,2 million Euros.

The total amount of drawings increased to 5,697 MUM as of December 31, 2011 compared to 7,259 MUM as of December 31, 2010.

In most of the above-mentioned loan agreements, the Company had undertaken to comply with certain conditions, such as the repayment of the amounts due at maturity, the distribution of dividends being subject to certain conditions, and the maintaining of the debt and debt service ratios.

In the event of failure to comply with any of these conditions, lenders could stop fund drawings and demand immediate repayment of the loans.

In million Ouguiyas	Currency	Interest rate	Maturity	Dec.31,2011	Dec.31,2010
Reassigned debt					
(reassigned subvention)					
Saudi Fund for Development	SAR	1,00%	2,039	639	653
European Economic Community (Sysmin I)	EUR	0,50%	2,028	3,823	4,000
African Fund for Development	UCB	0,75%	2,038	4,008	4,065
European Economic Community (Sysmin II)- (N° 5546)	EUR	3,00%	2,015	5,697	7,259
Sub-total				14,167	15,977
TOTAL LOANS				124,049	83,767
Loans maturing in less than one year				8,428	8,759
Long and mid terms loans				115,621	75,010

Loans maturing in less than one year comprise the part of loans that will be paid within the twelve coming months.

5.11 Retirement benefit obligation

In million Ouguiyas	Dec.31,2010	Increase	Reversal	Dec.31,2011
Provisions for retirement indemnities	7,232	1,649	(370)	8,511
Provisions for additional retirement	6,751	1,027		7,778
TOTAL	13,983	2,676	(370)	16,289

Description of the plan

A benefit is being provided to employees as they retire, which depends on:

- ✓ The wage amount at the age of retirement
- ✓ The employee length of service in the company

Note that this benefit is provided without any condition of presence of the employee at retirement date.

Actuarial assumptions

The benefit obligation amount is determined according to the projected unit credit actuarial valuation method. This method consists in valuing the benefit according to the projected salary at the end of the employee's career and to the eligible amount at valuation date. The following assumptions were used:

Assumptions	
Age of retirement	60 years
Future salary increase	9,86%
Actual rate of return	6,31%
Death rate	TM 60-64 – 20%
Employee rotation rate	3,87% decreasingly spread by age

The accrual basis held to recognize actuarial gains and losses is the “corridor rule”.

	Dec.31,2011	Dec.31,20112
Beginning of the period	01/01/2011	01/01/2012
End of the period	12/31/2011	12/31/2012
Actual rate of return	6,31%	6,31%
Future pension increase	6,31%	6,31%
Actual rate of return on assets	NA	NA
Expected average remaining working lives	8years	8years

Variation in benefit obligation

In million Ouguiyas	Dec.31,2011	Dec.31,20112
Benefit obligation at January 01,2011	7,409	19,419
Current service cost	469	(494)
Interest cost	664	1,225
Employee contribution	0	0
Plan modification	0	0
Acquisition /Sale	0	0
Reductions / Cessations	0	0
Actuarial gains / losses	11,247	0
Past service cost	(370)	(633)
Other	0	0
Benefit obligation	19,419	19,517

Variations in investments

The benefits defined by SNIM are not covered by investments.

Financial cover

In million Ouguiyas	Dec.31,2011	Dec.31,20112
Financial cover	(19,419)	(19,517)
Corridor	1,942	1,952
Actuarial loss	10,470	9,152
Amount of actuarial loss to be amortized	11,247	9,959
Amortization of actuarial loss on the period	0	1,144
Provision	7,573	9,558

Coût sur la période

In million Ouguiyas	Dec.31,2011	Dec.31,20112
Current service cost	469	(494)
Financial cost	664	1,225
Actual rate of assets	0	0
Amortization of actuarial loss in the period	0	1,144
Amortization of actuarial loss on the period	0	0
Impact of reduction / cessation	0	0
Total Cost	1,133	1,875
Benefits paid	(370)	(633)
Total Cost	763	1,242

Description of the defined benefit regime

SNIM agents of Mauritanian nationality on permanent contracts in force after 2010 receive an indemnity upon retirement, death or redundancy at the initiative of the company, which is equal to one hundred twentieths:

- ✓ The 10% employer contribution and the 7% employee contribution based on the reference salary
- ✓ The income from the investment of the employer and employee contributions
- ✓ The prior service cost borne by SNIM (10% of the 2010 reference salary)
- ✓ The reference salary is the base salary plus the seniority bonus

In other cases, only the employee contributions and the income from the investment of the employee contributions are paid to the employee.

Actuarial assumptions

The charge has been determined according to the following assumptions:

- ✓ Subscription of all the employees
- ✓ No social charge due in respect of the supplementary pension
- ✓ Convergence of the rates over 20 years to 5% is taken into account, i.e. a risk premium of 3% compared to inflation
- ✓ No guaranteed rate of return
- ✓ The revaluation rate corresponds to the financial rate of return which is equal to 9%.

5.12 Other Provisions

These provisions cover risks of litigation with former employees and any other contentious matter. These provisions are not discounted as the impact is insignificant.

In million Ouguiyas	Dec.31,2010	Increase	Reversal	Dec.31,2011
Contingency provision	528	2,036	-	2,564
TOTAL	528	2,036	-	2,564

5.13 Trade payables

Trade payables can be broken down as follows:

In million Ouguiyas	Dec.31,2011	Dec.31,2010
Trade payables	41,297	25,498
Accrued payables	571	1,474
TOTAL	41,868	26,972

There is no discounted payable as of December 31, 2011.

5.14 State and other public taxes

In million Ouguiyas	Dec.31,2011	Dec.31,2010
Income tax payment	11,440	12,922
Taxes on wages and salaries	1,985	228
TOTAL	13,425	13,150

An agreement was signed on December 23, 1998 between the Mauritanian Government – represented by the Ministry of Finance and the Ministry of Industry and Mines - and the company, for a period of 20 years starting on January 1, 1999. This agreement ensures SNIM's autonomy for management and importation.

The single tax on income comprises all taxes payable on the fiscal-year net income. In accordance with the agreement signed with the Mauritanian Republic, SNIM is liable for the single tax on income and pays an annual amount corresponding to 9% of total iron ore exports.

An amendment to the agreement was signed in December 2008 concerning the basis of assessment of the single tax on income.

The single tax has significantly increased due to the augmentation of sales.

There is no need to book any deferred taxes as there is no difference between the accounting values and fiscal values of assets and liabilities in the statement of financial position.

SNIM also pays a fixed annual amount of MUM 80 representing the total tax for compensation of taxes and benefits in kind granted by SNIM to its employees.

5.15 Other taxes

In million Ouguiyas	Dec.31,2011	Dec.31,2010
VAT payable	1,616	792
Other taxes	554	498
TOTAL	2,170	1,290

SNIM is exempted from all customs duty and assimilates taxes of all kind related to goods, equipment, services, and exploration of sources of ore and water by the convention signed with Mauritanian government. SNIM is also exempted from all customs and assimilated taxes on materials, consumables and goods imported by companies and subcontractors, which are dedicated to SNIM.

Clause N°1 was added to this convention on June 19,2001 concerning VAT and subjugation of SNIM to this tax. Consequently SNIM is subject to VAT on goods and services that are not in correlation with industrial and mining exploitation

5.16 Other payables

In million Ouguiyas	Dec.31,2011	Dec.31,2010
Trade creditors	7,921	5,027
Payroll expenses and related costs	2,006	2,086
Dividends payable	36	24
Sundry creditors and pre-payments	2,724	2,531
TOTAL	12,688	9,668

Other creditors mainly include accrued amounts payable, with accrued interest.

6 ADDITIONAL INFORMATION RELATING TO THE INCOME STATEMENT

6.1 Sales

Production sales represent sales of iron ore in the amount of 404 051 MUM (1,448,427,585 US dollars) for financial year 2011 (net of demurrage). Almost all sales of iron ore are to Western European countries and China. 77% of total sales for financial year are generated by three customers.

6.1.1 Sector-based information

Geographical zones are the following:

In million Ouguiyas	Dec.31,2011	Dec.31,2010
China	186,852	130,028
Italia	66,000	38,949
France	56,626	48,769
Germany	44,323	39,883
Belgium	32,140	18,226
Others	24,686	39,191
Spain	10,024	4,397
Great-Britain	1,104	
TOTAL	421,755	319,444

6.2 Other income

In million Ouguiyas	Dec.31,2011	Dec.31,2010
Rents,material disposal, telecom	74	148
Rentals of buildings and equipment	73	99
Other services	2,034	2,015
Supply of personnel	66	23
Disposals	1,265	630
TOTAL	3,512	2,915

The increase of other services is related to the sales of iron.
The increase in disposals is related to the selling of staff store B.

6.3 Other operating income

In million Ouguiyas	Dec.31,2011	Dec.31,2010
Discount obtained	60	109
Profit and gains	379	1,038
Reversal of provisions	111	(294)
Profit on disposals	3	49
TOTAL	553	901

The increase in sundry income corresponds to the penalty for late delivery received from Sandvik Mining & Construction in 2010.

6.4 Consumables

In million Ouguiyas	Dec.31,2011	Dec.31,2010
Consumables used	(82,063)	(64,448)
Maintenance products	(810)	(725)
Water and electricity	(515)	(552)
Supplies	(83)	(101)
Material	(7)	(8)
TOTAL	(83,477)	(65,833)

The increase in consumables mainly applies to diesel (+ 7 428 MUM), Fuel (+ 3 682 MUM), Mining equipment (+ 1 624 MUM),Oil (+ 949 MUM) and Tires (+ 623 MUM) related to the increase in digging activities, in the price of raw materials and in the general revision program of equipment.

6.5 Staff Cost

In million Ouguiyas	Dec.31,2011	Dec.31,2010
Wages	(23,279)	(18,568)
Social charges	(2,362)	(2,017)
Provision for retirement indemnities	(1,279)	(293)
Complementary pension scheme	(874)	(6,751)
TOTAL	(27,795)	(27,630)

Personal costs are stable in absolute value. The recording of supplementary pension scheme of 6,751 MUM in 2010 has been compensated in 2011 by the 3-month wage premium and by the takeover of 71% of the supplementary pension scheme due by the employees.

Changes in the average workforce are as follows:

	Dec.31,2011	Dec.31,2010
Executives	532	363
Supervisory staff	2,807	2,710
Workers	2,216	2,193
TOTAL	5,555	5,266

The average workforce is calculated on the basis of the number of employees working for the company at the end of each month.

6.6 Depreciation, amortization and provision expenses

In million Ouguiyas	Dec.31,2011	Dec.31,2010
Depreciation of property, plant and equipment	(19 371)	(16 286)
Amortization of intangible assets	(221)	(49)
Allocation to provision for contingency and retirement	(1 928)	(273)
Other depreciation	(5 219)	(4 049)
TOTAL	(26 739)	(20 656)

6.7 Taxes

In million Ouguiyas	Dec.31,2011	Dec.31,2010
Tax on benefit	(80)	(80)
Other taxes	(356)	(464)
TOTAL	(436)	(544)

6.8 Other operating expenses

Other operating expenses can be broken down as follows:

In million Ouguiyas	Dec.31,2011	Dec.31,2010
Expenses related to investment	(17,909)	(13,352)
Expenses related to operations	(3,853)	(3,450)
Other	(6,703)	(5,768)
TOTAL	(28,466)	(22,570)

Expenses related to investment mainly concern travel, insurance and expenses for research and services.

Expenses related to activity mainly concern travel, commissions and fees.

The increase in other expenses corresponds to tax adjustments of 2011 for 2,372 MUM.

6.9 Financial income

Financial income can be broken down as follows:

In million Ouguiyas	Dec.31,2011	Dec.31,2010
Interest and related income	1,516	1,302
Income on financial instrument	3,075	1,072
Foreign exchange gain	24,150	12,545
Other financial income	660	1,542
TOTAL	29,401	16,462

Financial income has been mainly generated by foreign exchange gains. The latter is broken down as follows:

In million Ouguiyas	Dec.31,2011	Dec.31,2010
Unrealized exchange gains	141	313
Other exchange gains	24,009	12,232
TOTAL	24,150	12,545

The increase in other exchange gains mainly corresponds to the revaluation of foreign currency cash accounts at the 2011 financial year closing rate.

6.10 Financial expenses

Finance costs can be broken down as follows:

In million Ouguiyas	Dec.31,2011	Dec.31,2010
Interest and related charges	(1,705)	(2,223)
Foreign exchange losses	(16,884)	(18,353)
Charges on financial instruments	(2,991)	(1,309)
Other financial charges	(1,015)	(1,105)
TOTAL	(22,596)	(22,990)

These exchange losses can be broken down as follows:

In million Ouguiyas	Dec.31,2011	Dec.31,2010
Unrealized exchange losses	(2,132)	(306)
Other exchange losses	(14,752)	(9,697)
TOTAL	(16,884)	(18,353)

7 ADDITIONAL INFORMATION RELATED TO THE STATEMENT OF CASH FLOWS

7.1 Amortization and depreciation restatement

In million Ouguiyas	Dec.31,2011	Dec.31,2010
Property, plant and equipment amortization	19,371	17,229
Intangible assets amortization	221	133
Allocation to provision for contingency and retirement	4,282	7,318
Loss of tangible assets	409	396
TOTAL	24,283	25,076

7.2 Change in working capital

In million Ouguiyas	Dec.31,2011	Dec.31,2010
Decrease (Increase) in inventories	(6,382)	(6,750)
Decrease (Increase) in trade receivables	2,756	(32,793)
Decrease (Increase) in other receivables	(986)	(9,653)
Increase (Decrease) in trade payables	9,309	6,383
Increase (Decrease) in tax payables	2,534	67
Increase (Decrease) in other payables	2,958	2,623
Change in assets held for sale	-	(34)
CHANGE IN WORKING CAPITAL	10,190	(40,157)

7.3 Disbursements related to fixed asset acquisitions

In million Ouguiyas	Dec.31,2011	Dec.31,2010
Acquisition of tangible assets	(96,704)	(64,917)
Acquisition of inangible assets	(303)	(2,614)
Acquisition of net financial assets	(1)	(2,504)
TOTAL	(97,009)	(70,035)

7.4 Acquisition of GMM net of acquired treasury

In million Ouguiyas	Dec.31,2011	Dec.31,2010
Working capital	(523)	
Acquisition of tangible assets	(27)	
Goodwill	(834)	
Reversal of long-term debt	342	
Share of equity already bought	128	
Share of minority shareholders in equity	464	
Acquisition net of acquired treasury	(451)	0

7.5 Reversal of depreciation and provisions

In million Ouguiyas	Dec.31,2011	Dec.31,2010
Capitalized production	(6,039)	(4,306)
Reversal of depreciation and provision	0	(32)
TOTAL	(6,039)	(4,339)

7.6 Foreign exchange gains/losses

In million Ouguiyas	Dec.31,2011	Dec.31,2010
Foreign exchange gains/losses on loans	2,067	2,747
Nets deferred profits on financial instruments	1,361	(155)
TOTAL	3,428	2,592

7.7 Cash and cash equivalents

In million Ouguiyas	Dec.31,2011	Dec.31,2010
Cash	313,280	144,220
Cash equivalents	(2,615)	(569)
TOTAL	310,665	143,651

8 OTHER COMMITMENTS AND LIABILITIES

Off balance sheet commitments are broken down as follows:

In million Ouguiyas	Dec.31,2011	Dec.31,2010
Documentary credits in-progress	34,202	12,735
Guarantees received from contractors	8,266	4,551
Run released portion of long-term loans	141,203	189,509
TOTAL	183,671	206,795

9 RELATED PARTY DISCLOSURES

Transactions with related parties are not significant.

They mainly concern disposal of materials and fuel and workshop services.

The following table summarizes the main intragroup services invoiced in 2011 in million Ouguiyas

	ATTM	COMECA	SAMMA	SAMIA	SOMASERT	GMM	SAFA	GIP	DAMANE	SNIM	TOTAL
ATTM		1								6 117	6 117
COMECA	8		3	11			0	1		800	823
SAMMA	4	6					18			307	335
SAMIA											0
SOMASERT	8	6	1			1	2	1	1	492	511
GMM										8	8
SAFA	5			0						1 448	1 453
GIP										133	133
DAMANE										253	253
SNIM	212	85	23	10	72	4	114	10			530
TOTAL	237	97	27	21	72	5	134	11		9 558	10 164

Information relating to remuneration of subsidiaries directors is not disclosed for purposes of confidentiality.

10 EVENTS AFTER THE REPORTING PERIOD

No subsequent event has a significant impact on financial statements.